

ATLANTA AGREE

Commercial Real Estate Networking
Monthly Meeting

Let's Make some Deals!

Thursday, April 19, 2018 at
9:00 am

Wingate Atlanta Galleria Hotel
2762 Cobb Parkway SE
Atlanta, GA 30339
678-214-6000

JOIN US

This month we will have a special meeting with the associates from KW Commercial in conjunction with their Southeast Regional Meeting. There will be a 3 Hr. CE Class with Ernie Eden on "Creative Real Estate Formulas" followed by a joint marketing session, Happy Hour and a Braves Game. Any AGREE members will also be able to attend the KW Regional Meeting on Friday, 4/20/18. Please contact Don Edwards or Jim DeVille if you would like to attend.

NEW MEETING LOCATION BEGINNING

5/17/18 will be the Atlanta Realtors Association located at 5784 Lake Forrest Drive, NE, Suite 150, Atlanta, GA 30328

IMPORTANT If you've had changes in your information please contact Jim McKechnie at jim@georgiacommercialbroker.com

Our Meetings are the 3rd Thursday of each month unless a major conflict occurs. New people, properties, possibilities, needs and cash opportunities appear at every meeting.

If you want to promote your properties throughout the nation and with other AGREE members be sure to list them on our AGREE website, www.AGREGA.com

DON'T FORGET to complete the AGREE Marketing Form attached to this newsletter.

Upcoming Meetings

May 17, 2018 – Speaker will be the Georgia Real Estate Commission on "2018 Changes in License Law – Do's and Don'ts in 2018"



Association of Georgia Real Estate Exchangers

THE AGREE APRIL MEETING AGENDA

When: Thursday, April 19, 2018

Where: **Wingate Atlanta Galleria Hotel, 2762 Cobb Parkway, SE, Atlanta 30339.** I-285 West to Hwy. 41 (Cobb Parkway). The ramp dead ends into Hwy. 41. Turn Right on Hwy. 41 for 100 yards, then left on Spring Rd. The Hotel is on the left, a 4 Story building.

Cost: Just \$10 for members or \$25 for guests who join at the meeting (guests who join will receive a \$15 credit toward annual dues). Members who bring a guest, if the guest joins, your meeting is FREE. **A NEW DISCOUNT** being offered is \$160 and buys annual membership dues and admission to all 12 meetings. Annual Membership dues are \$75. Associate Membership (attorneys, lenders, appraisers, etc.) due are \$125. Dues can be paid on site, or mailed to AGREE Board of Directors, c/o Atlanta Board of Realtors, 5784 Lake Forrest Drive, Atlanta, GA 30328. **AGREE accepts credit cards.**

8:00-8:50: A full hot breakfast. Get there early to partake with other AGREE folks. Start a transaction and network, then register for the meeting, enjoy another cup of coffee and network some more.

9:00-12:00: 3 Hour CE Class on Creative Real Estate Formulas taught by Ernie Eden with our associates from KW Commercial.

12:00-1:00: Lunch with our KW guests. This is a great time to talk about potential deals, continue your transaction discussions from breakfast or just find out something you did not know about others at your table. This opportunity is really more important than one might think.

1:00-4:00: Joint Marketing Meeting. Marketing, Verbal and Written Have/Wants, Cash Buyers, Formal Presentations. Suggestions from attendees on creating transactions, Cash and Mortgages available for deals.

4:00-7:00: Happy Hour for All Attendees

7:00-10:00: Enjoy the Braves vs. Mets Game at SunTrust Park. Contact Jim DeVille to purchase tickets, 770-480-2186.

The Group only gets together once a month. Use the Power of the Group to help You solve needs and issues.

Prepare for the meeting. Give yourself the best chance to start transactions. **COUNSEL** your clients to find out their real needs from a transaction. An all cash deal is great, but are you going to limit yourself to just that? Are your Clients' expectations reasonable? Find out about the existing debt on the property. If your Client will not reveal such info, do you really need them?

To remove your name from our mailing list, please [reply to this email](#).

Questions or comments? E-mail us at agreega@gmail.com. For more information about AGREE, see our website at www.AGREGA.com.
