

AGREE Monthly News

AGREE is a real estate marketing group focused on identifying and implementing creative means to facilitate transactions. *The Group has met monthly since 1969.* AGREE's focus includes understanding clients' needs through counseling and identifying alternatives to all cash transactions. In this challenging market, how can a client's needs be met without an all cash transaction, and the Broker earn a fee?

Hear Ye! Hear Ye!

Don't forget about the **NEW DISCOUNT DEAL** on Annual Dues. See Jim McKechnie at the meetings.

Upcoming Meeting and Speakers will be listed for the coming months here. 

IMPORTANT If you've had changes in your information (phone number, email, etc.) please contact Jim McKechnie at jim@georgiacommercialbroker.com

If you want to promote your properties throughout the nation and with other AGREE members be sure to list them on our AGREE website.

Our **Admin Assistant, Sandra Bell**, is available, at special rates to aid & assist you with Brokerage Support Services & our Website. Email her at os4u.repartners@gmail.com or call 404-406-6992.

OUR NEXT MEETING IS:

Thursday, April 20, 2017
Wingate Atlanta Galleria Hotel
2762 Cobb Parkway SE
Atlanta, GA 30339
678-214-6000

Upcoming Meetings

May 18, 2017—Speaker Craig Coffee, Acting RE Commissioner speaking on "The State of GREC—What is Changing, What Not to Do". See attached Bio.

June 15, 2017—Speaker Jim Hitt speaking on Self Directed IRA Investing & 1070 Donations

July 20, 2017

August 17, 2017

September 21, 2017

THE AGREE APRIL MEETING AGENDA

When: Thursday, April 20, 2017

Where: **Wingate Atlanta Galleria Hotel, 2762 Cobb Parkway, SE, Atlanta 30339.** I-285 West to Hwy. 41 (Cobb Parkway). The ramp dead ends into Hwy. 41. Turn Right on Hwy. 41 for 100 yards, then left on Spring Rd. The Hotel is on the left, a 4 Story building. Click this link <http://www.mapquest.com/us/georgia/hotels-motel-atlanta/wingate-by-windham-atlantagalleria-center-269976512>

Cost: JUST \$10 or \$25 for guests (guests who join will receive a \$15 credit toward annual dues). Members who bring a guest, if the guest joins, your meeting is FREE. **A NEW DISCOUNT DEAL** being offered is \$160 and buys annual membership dues and admission to all 12 meetings. Annual Membership dues are \$75. Associate Membership (attorneys, lenders, appraisers, etc.) due are \$125. Dues can be paid on site, or mailed to AGREE Board of Directors, c/o Atlanta Board of Realtors, 5784 Lake Forrest Drive, Atlanta, GA 30328. **AGREE accepts credit cards.**

8:00-8:50: A full hot breakfast. Get there early to partake with other AGREE folks. Start a transaction and network, then register for the meeting, enjoy another cup of coffee and network some more.

8:45-8:55: A brief session will be taught (for new attendees, or not so new attendees) on **“How to Participate and Succeed in a Marketing Session.”**

9:00-4:30: Lawrence Kasmien, Attorney, will be speaking on Acquisitions, Franchises, Lease Diligence & Closing Preparations

12:30-1:00: **A free lunch will be provided.** This is a great time to talk about potential deals, continue your transaction discussions from breakfast or just find out something you did not know about others at your table. This opportunity is really more important than one might think.

1:00-2:00: Additional marketing, brainstorming and problem solving.

The Group only gets together once a month. Use the POWER of the Group to help YOU solve needs and issues.

Prepare for the meeting. Give yourself the best chance to start transactions. COUNSEL - COUNSEL - COUNSEL your clients to find out their real needs from a transaction. An all cash deal is great, but in this environment, are you going to limit yourself to just that? Are your Clients' expectations reasonable? Find out about the existing debt on the property. If your Client will not reveal such info, do you really need them?
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To remove your name from our mailing list, please reply to this email.

Questions or comments? E-mail us at agreega@gmail.com or www.AGREGGA.com
